

Estate Capital Needs

Projected erosion of total assets on second death

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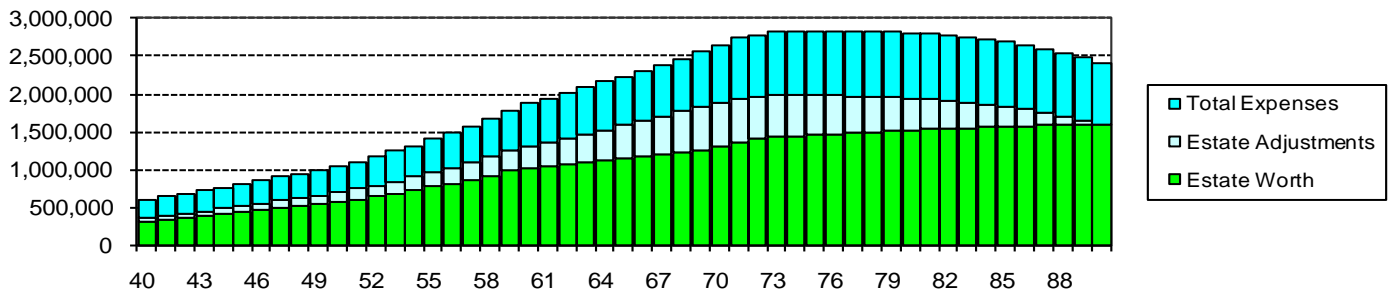
Total Assets

Estate Adjustments	34,031	5.99%
Debts	124,129	21.84%
Deferred Taxes	55,364	9.74%
Probate & Legal Fees	7,514	1.32%
Other Needs	60,000	10.56%
Estate Worth	287,286	50.55%



When assessing your estate capital needs many things must be taken into consideration. Debts, deferred taxes and probate fees are the main expenses associated with planning the disposition of your estate. Other considerations include final expenses such as funeral cost and the difference between the value you place on assets such as pensions and annuities while living and the amount that will be paid to your estate.

The chart above illustrates the percentage of your current total assets that will be payable to your heirs and the percentage that may be needed for other costs and expenses. The chart below projects the value of your estate, the portion of your assets payable to your heirs, and any expenses and adjustments.



Without proper planning, these expenses and adjustments may erode the value of your assets for your heirs. To help you appreciate how significant this cost can become, the chart below projects the future anticipated estate costs as a percentage of your total assets.

Although you cannot avoid ultimately paying the deferred taxes on assets such as RRSPs and capital property, there are a number of planning strategies that can be used to offset or reduce these and other costs, while still meeting your retirement and income goals.

